# **ABOUT YOUR ADVISER**

## Todd Dalton | AR No.418770

### **Turning Point Financial Services Pty Ltd | CAR No.448273**

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#### **Authorisations**

I am an authorised representative of Matrix Planning Solutions Ltd. I am authorised in the following financial services and products:

- Superannuation
- · Pensions & Annuities
- Self Managed Superannuation Funds
- · Retirement Savings Accounts
- · Cash & Term Deposits
- Managed Investments
- Exchange Traded Products
- Investment Bonds
- · Government Debentures
- Listed Securities (shares & other products)
- Life Insurance
- · Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- · Centrelink / Veterans' Affairs Assistance
- · Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

#### Remuneration

I am remunerated by:

Percentage of total Advice Fees and Commission received by the Business

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	<b>Up To</b>
Hourly Rate	\$330

Remuneration	Initial	Per Annum
Adviser Service Fee	\$4,400 to \$50,000	\$5,500 to \$60,000
Adviser Service Fee (asset based)*	0% to 1.1%	0.75% to 1.1%
Insurance Commission*	0% to 66%^	0% to 33%

<sup>\*</sup> Based on a % of funds invested or insurance premiums

For example, a 1% Adviser Service Fee based on a \$200,000 investment would equal a \$2,000 fee payable.

#### **Benefits, Interests and Associations**

The Business, associated entities or I have arrangements with the following parties.

Referral Parties	Wilsons Advisory
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Where arrangements include payments or benefits these will be disclosed to you in writing at the time of providing advice.



<sup>^</sup> Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.